

PETROLEUM PRODUCTS & COMMODITIES

INTERNATIONAL SUPPLY & SOURCING

Transnova Group Inc.

Transnova Group Inc. facilitates the sourcing and supply of petroleum products, crude oil, refined petroleum products, and selected commodities through established international suppliers and trading partners.

We connect **qualified buyers and project sponsors** with suitable supply sources and coordinate transactions from initial inquiry through commercial negotiations and contract execution.

OUR SUPPLY PARTNER

Dubai, United Arab Emirates

Transnova works with international petroleum and commodities trading companies based in Dubai, (UAE) and Brazil

The companies specializes in the international trading and supply of:

- Crude Oil
- Refined Petroleum Products
- Petroleum Derivatives
- Selected Commodities

Supply is subject to product availability, buyer qualification, applicable compliance requirements, and mutually agreed commercial terms.

PRODUCTS & SUPPLY

Depending on availability and market conditions, supply opportunities may include various grades and specifications of:

Crude Oil

Internationally traded crude oil products subject to origin, specification, quantity, and destination requirements.

Refined Petroleum Products

Selected refined petroleum products, including diesel and other products available through the supplier's approved supply channels.

Commodities

Selected agricultural, mineral, energy, and industrial commodities, subject to supplier availability and transaction requirements.

Product specifications, quantities, pricing, delivery locations, and shipping terms are confirmed on a **transaction-by-transaction basis**.

OUR ROLE

Unless expressly stated in a definitive agreement, **Transnova does not take title to the commodities and does not act as the principal supplier or seller.**

Our role may include:

- Identifying qualified buyers that match our supply/suppliers portfolios;
- Connecting buyers with appropriate commodities;
- Coordinating initial commercial discussions;
- Facilitating the exchange of transaction documentation;
- Supporting buyer and supplier due diligence;
- Coordinating commercial negotiations;
- Supporting contract execution; and
- Facilitating communication throughout the transaction.

TRANSACTION PROCESS

A typical transaction may proceed through the following stages:

1. Buyer Inquiry

Buyer submits product, quantity, destination, and delivery requirements.

2. Buyer Qualification

Appropriate corporate, KYC, AML, sanctions, and financial due diligence is conducted.

3. Product & Supplier Confirmation

Product availability, specifications, origin, quantity, and delivery requirements are reviewed.

4. Commercial Terms

Pricing, payment method, delivery terms, shipping arrangements, and other commercial conditions are negotiated.

5. **Contract Execution**

The relevant parties execute the applicable sales and purchase or other definitive agreements.

6. **Banking & Compliance**

The transaction proceeds through the agreed banking, compliance, and documentation procedures.

7. **Delivery**

Shipment and delivery proceed in accordance with the executed contract.

COMPLIANCE & DUE DILIGENCE

All transactions are subject to applicable laws and regulatory requirements.

Depending on the transaction, counterparties may be required to complete:

- Know Your Customer (KYC);
- Anti-Money Laundering (AML) checks;
- Sanctions screening;
- Beneficial ownership verification;
- Source-of-funds verification;
- Corporate due diligence;
- Product and supplier verification; and
- Other applicable compliance procedures.

Transactions involving international maritime transportation are also subject to applicable shipping and maritime requirements.

IMPORTANT NOTICE

This document is provided for **general commercial information and preliminary sourcing purposes only**.

It does not constitute a binding offer, firm price, guarantee of supply, or commitment to sell or purchase any commodity.

All transactions are subject to:

- Product availability;
- Buyer qualification;
- Supplier confirmation;
- Due diligence;
- Applicable laws and regulations;

- Mutually agreed commercial terms; and
- Execution of definitive transaction documentation.

Final pricing, product specifications, quantities, origin, delivery schedule, payment terms, shipping arrangements, and other conditions will be confirmed separately for each transaction.

Transnova Group Inc. reserves the right to decline or discontinue any transaction that does not satisfy its commercial, compliance, or due-diligence requirements.



DISTRIBUTION HUBS AND PROCEDURES

Trade & Investment Facilitation | Commodity Sourcing | Project Development

All transactions are subject to due diligence, supplier confirmation, applicable regulations, and definitive contractual agreements.

ORIGIN:	UAE/Kazakhstan/Azerbaijan/Africa Crude oil
INCOTERMS:	FOB/CIF/TTT OR TTVLOADING
HUB PORTS:	FUJAIRAH-ROTTERDAM-JURONG-LOME-DOUALA-HOUSTON
PAYMENTTERMS:	T/T / BG OR SBLC/MT103
INSPECTION:	SGS, CIQ OR INTERTEK, SAYBOLT OR SIMILAR
COMMISSION:	50%/50% - PAID BY THE SELLER

DISTRIBUTION HUBS

1. DUBAI (United Arab Emirates): GLOBAL DISTRIBUTION HEADQUARTERS

Dubai serves as the Global Headquarters for our partners distribution point, responsible for strategic coordination, international negotiations, financing, risk management, supplier relations, and coordination of all regional hubs and subsidiaries worldwide.

Core Activities

- Procurement of Crude Oil.
- Procurement of LPG.
- Procurement of Bitumen.
- Procurement of Gold and Precious Metals.
- Supply of refined petroleum products to governments, national oil companies, refineries and major distributors worldwide.
- Supply of petroleum products to all partner regional subsidiaries.

Trading Terms

- CIF
- Government Contracts
- Supply to our partner's subsidiaries

Commodity	Trial Quantity	Contract Quantity	Packing	Payment Terms	CIF Price	Commission
EN590 10 ppm Diesel	25000 MT	50 000 MT/Min	BULK CARRIER, VESSEL TANKER, OR BUYERS	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	CIF Any Safe Port – S&P Global Platt’s Mean – USD 30.00/MT, final price to be confirmed based on the buyer's nominated discharge port.	5 Usd /MT buyer side 5 Usd/MT Seller Side
Virgin D6	1 000 000 Bbl.	2 000 000 Bbl	BULK CARRIER, VESSEL TANKER, OR BUYERS	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Gross 0, 86 USD/Bbl. Net 0,84 USD/Bbl.	USD 0;2/Bbl. -50% Seller side -50% Buyer side
PMS(Gasoline)	25000 MT	50 000 MT Min.	BULK CARRIER, VESSEL TANKER, OR BUYERS	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	CIF Any Safe Port – S&P Global Platt’s Mean – USD 25.00/MT, final price to be confirmed based on the buyer's nominated discharge port.	5 Usd /MT buyer side 5 Usd/MT Seller Side
AGO(Automotive Gas Oil)	25000 MT	50 000 MT	BULK CARRIER, VESSEL TANKER, OR BUYERS	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	CIF Any Safe Port – S&P Global Platt’s Mean – USD 25.00/MT, final price to be confirmed based on the buyer's nominated discharge port.	5 Usd /MT buyer side 5 Usd/MT Seller Side
Gold and Precious Metal	10 KG	25 KG Min.	Sealed security boxes or securely packed in sealed wooden crates	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	98% LBMA Gold Price (PM FIX) less USD 7 Per Troy Ounce Incoterms 2020	USD 1.00 per Troy Ounce
JET A1	100 000 Bbl.	1 000 000 Bbl	BULK CARRIER, VESSEL TANKER, OR BUYERS	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	CIF Any Safe Port (ASP) – Incoterms® 2020 Pricing Formula: S&P Global Platt’s Jet A-1 quotation less USD 3.00/BBL	USD 0.5/Bbl -50% Seller side -50% Buyer side
LPG	30 000 MT	100 000 MT	Bulk	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	S&P GLOBAL PLATT’S LPG Less Usd 20.00/MT	USD 0.5/MT -50% Seller Side -50% Buyer side

Crude oil	1000 000 Bbl.	2 000 000 Bbl Min.	BULK CARRIER, VESSEL TANKER, OR BUYERS	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Ice BRENT Crude futures quotation less USD 8/Bbl Cif any safe PORT (ASP),Incoterms 2020	USD 2.00/Bbl -50% Seller side -50% Buyer side
Bitumen (60/70 ,80/100)	25000 MT	50 000 MT	Bulk	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	S&P global plats bitumen quotation less USD 20/MT	USD 5/MT -50% Seller side -50% Buyer side

CIF PROCEDURE (TANK-TO-PORT / ANY PORT)

01. Buyer issues ICPO, endorsed by buyer's bank, along with TSA and nomination of a Supercargo.
02. Seller issues SPA (Sales & Purchase Agreement) + CI (Commercial Invoice).
03. Buyer signs the documents and returns them to the seller.
04. Seller's bank sends Partial Proof of Product (POP) to the buyer's bank.
05. Buyer's bank issues DLC / BG / SBLC from a Tier 1 bank or confirmed by a top 25 bank as proof of funds/solvency.
06. Seller arranges shipment, loading the cargo onto the vessel bound for the buyer's designated port (transit time varies depending on destination).
07. Seller issues Bill of Lading (B/L) and Insurance Certificate covering the CIF terms.
08. Buyer receives Bill of Lading and cargo documents by secure messagerie.
09. Seller authorizes the Supercargo and Quality Control team to board the vessel and verify product quality during transit.
10. Buyer executes MT103 Payment (full or partial, as per SPA) to seller's account.
11. Title transfer occurs in accordance with SPA, linked to B/L and payment confirmation.
12. Commissions are paid to intermediaries according to agreement

2. ABIDJAN (Côte d'Ivoire) – WEST AFRICA HUB

The Abidjan Hub is responsible for the entire West African market. Petroleum products are mainly sourced from the SIR refinery and distributed throughout the region using strategic storage facilities located in Lomé (Togo) and TEMA (Ghana).

Core Activities

- Purchase of refined products from SIR.
- Regional distribution of petroleum products.
- Procurement of Gold.
- Procurement of Crude Oil.
- Procurement of LPG from West Africa for export to the Group Headquarters.

Commodity	Trial Quantity	Contract Quantity	Packing	Payment Terms	Fob price lome/ TEMA	Fob Price	Commission
EN590 10 ppm Diesel	5000 MT	10 000 MT Min	Tank Farm Gestoci	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts fob (Italy) En590+USD 100/MT	On Demand	10 frs Cfa / Liter
PMS(Gasoline)	5000 MT	10 000 MT Min.	Tank Farm Gestoci	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts fob (Italy) GO+USD 100/MT	On Demand	10 frs Cfa / Liter
AGO(Automotive Gas Oil)	5000 MT	10 000 MT Min.	Tank Farm Gestoci	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts fob (Italy) GO+USD 100/MT	On Demand	10 frs Cfa / Liter

PROCEDURE - GESTOCI DEPOT (ABIDJAN, CÔTE D'IVOIRE)

Destination: Mali - Burkina Faso

Products: AGO (Diesel), PMS (Gasoline), Jet A1, LPG, Bitumen and other petroleum products.

Step 1: Buyer's Inquiry

The Buyer submits:

- ICPO (Irrevocable Corporate Purchase Order);
- Company Profile;
- Certificate of Incorporation;
- Buyer KYC/CIS.

Step 2: Seller's Offer

The Seller issues:

- Soft Corporate Offer (SCO);
- Commercial Invoice (CI).

Step 3: Contract Execution

- The Buyer signs the Commercial Invoice and both parties execute the Sales and Purchase Agreement (SPA).

Step 4: Seller's Proof of Product

The Seller provides, where applicable:

- Product Availability Confirmation;
- Allocation Confirmation;
- Product Specification;
- Certificate of Origin (if applicable);
- Any authorization required for lifting from GESTOCI.

Step 5: Buyer's Financial Capability

The Buyer provides:

- Bank Comfort Letter (BCL), or
- Proof of Funds (POF), or
- Ready, Willing and Able (RWA) Letter, or
- Bank Capability Letter.

Step 6: Bank Avalized bill of exchange

Prior to product lifting,

- The Buyer issues a Bill of Exchange (Traite) covering 100% of the cargo value. The bill of exchange must be avalized (bank guaranteed) by a first-class bank acceptable to the Seller and payable on the maturity date agreed in the SPA.
- Upon receipt and verification of the avalized bill of exchange, the Seller authorizes product lifting.

Step 7: Product Loading

The Buyer loads the products from the GESTOCI depot into the nominated road tank trucks under FOB terms.

Step 8: Transfer of Ownership

Ownership and risk transfer to the Buyer at the time of loading into the Buyer's nominated trucks at the GESTOCI depot, in accordance with FOB terms as agreed in the SPA.

Step 9: Shipping and Commercial Documents

The Seller provides:

- Commercial Invoice;
- Delivery Note;
- Loading Certificate;
- Quantity Certificate;
- Quality Certificate;
- Any customs or transport documents required.

Step 10: Payment

On the maturity date, the avalized bill of exchange is presented to the avalizing bank for payment in accordance with the agreed terms.

Step 11: Long-Term Cooperation

Following successful completion of the first transaction, the parties may enter into a renewable annual supply agreement with regular monthly deliveries.

Delivery Point: GESTOCI Depot, Abidjan, Yamoussoukro Côte d'Ivoire.

Payment Instrument: Avalized bill of exchange and/or MT103 as agreed in the SPA.

Inspection: Quantity and quality at the loading depot or by an independent inspection company if required.

Applicable Rules: Incoterms® 2020 and the terms and conditions of the Sales and Purchase Agreement (SPA).

FOB SALES PROCEDURE LOME - TEMA

Products: EN590 10ppm/50 PPM, AGO, Gasoil, PMS, Jet A1, Fuel Oil, Bitumen

Step 1: Buyer's Inquiry

The Buyer submits:

- ICPO (Irrevocable Corporate Purchase Order);
- Company Profile;
- Certificate of Incorporation;
- Buyer KYC/CIS;
- Tank details (if applicable).

Step 2: Seller's Offer

The Seller issues:

- Soft Corporate Offer (SCO);
- Commercial Invoice (CI).

Step 3: Contract Execution

The Buyer signs and returns the Commercial Invoice.

Both parties execute the Sales and Purchase Agreement (SPA).

Step 4: Seller's Proof of Product

Following the execution of the SPA, the Seller provides, where applicable:

- Authorization to Sell (ATS);
- Authority to Verify (ATV);
- Tank Storage Receipt (TSR);
- Product Passport;
- Certificate of Origin;
- Recent SGS Quality Certificate;
- Injection Report or equivalent terminal documentation.

Step 5: Buyer's Proof of Financial Capability

The Buyer provides one of the following financial instruments issued by a first-class international bank: - Bank Comfort Letter (BCL);

- Proof of Funds (POF);
- Bank Capability Letter;
- Ready, Willing and Able (RWA) Letter;
- Any other mutually accepted proof of financial capability.

Step 6: Dip Test / Inspection

Upon successful verification of the Buyer's financial capability, the Buyer appoints SGS or another mutually agreed independent inspection company to perform the Dip Test and quality inspection at the Buyer's expense.

Step 7: Loading Authorization

After a successful inspection, the Seller issues the Notice of Readiness (NOR) and authorizes loading at the agreed terminal.

Step 8: Payment

The Buyer remits payment by MT103 wire transfer in accordance with the SPA.

Step 9: Title Transfer and Loading

Upon confirmation of payment:

- Ownership of the cargo is transferred to the Buyer.
- The cargo is loaded onto the Buyer's nominated vessel under FOB Incoterms® 2020.

Step 10: Shipping Documents

The Seller provides:

- Commercial Invoice;
- Bill of Lading;
- Certificate of Origin;
- SGS Final Quantity and Quality Certificate;
- Cargo Manifest;
- Any other documents required by the port authority or customs.

Step 11: Long-Term Cooperation

Upon successful completion of the first shipment, Buyer and Seller may enter into a long-term contract with monthly deliveries.

Delivery Terms: FOB LOME, TEMA (Incoterms® 2020).

Payment Terms: MT103 Telegraphic Transfer.

Inspection: SGS or another mutually agreed independent inspection company.

Commissions: Payable in accordance with the NCNDA/IMFPA agreement, where applicable

3. DOUALA (CAMEROON) - CENTRAL AFRICA HUB

The Douala Hub serves as the logistics and commercial platform for Central Africa.

Core Activities

- Regional petroleum distribution.
- Procurement of Gold.
- Procurement of Crude Oil.
- Procurement of LPG.
- Export of regional commodities to the Dubai Headquarters.

Trading Terms

- FOB

Commodity	Trial Quantity	Contract Quantity	Packing	Payment Terms	Fob Price	Commission
EN590 10 ppm Diesel	5000 MT	10 000 MT Min	Tank Farm SCDP	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts fob (Italy) En590+USD 100/MT	USD 5/MT -50% Seller side -50% Buyer side
PMS(Gasoline)	5000 MT	10 000 MT Min.	Tank Farm SCDP	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts fob (Italy) Gasoline +USD 100/MT	USD 5/MT -50% Seller side -50% Buyer side
AGO(Automotive Gas Oil)	5000 MT	10 000 MT Min.	Tank Farm SCDP	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts fob (Italy) GO+USD 100/MT	USD 5/MT -50% Seller side -50% Buyer side

FOB SALES PROCEDURE Douala (Cameroon)

Products: EN590 10ppm/50 PPM, AGO, Gasoil, PMS and other petroleum products.

Step 1: Buyer's Inquiry

The Buyer submits:

- ICPO (Irrevocable Corporate Purchase Order);
- Company Profile;
- Certificate of Incorporation;
- Buyer KYC/CIS;
- Tank details (if applicable).

Step 2: Seller's Offer

The Seller issues:

- Soft Corporate Offer (SCO);
- Commercial Invoice (CI).

Step 3: Contract Execution

The Buyer signs and returns the Commercial Invoice.

Both parties execute the Sales and Purchase Agreement (SPA).

Step 4: Seller's Proof of Product

Following the execution of the SPA, the Seller provides, where applicable:

- Authorization to Sell (ATS);
- Authority to Verify (ATV);
- Tank Storage Receipt (TSR);
- Product Passport;
- Certificate of Origin;
- Recent SGS Quality Certificate;
- Injection Report or equivalent terminal documentation.

Step 5: Buyer's Proof of Financial Capability

The Buyer provides one of the following financial instruments issued by a first-class international bank: -

Bank Comfort Letter (BCL);

- Proof of Funds (POF);
- Bank Capability Letter;
- Ready, Willing and Able (RWA) Letter;
- Any other mutually accepted proof of financial capability. x

Step 6: Dip Test / Inspection

Upon successful verification of the Buyer's financial capability, the Buyer appoints SGS or another mutually agreed independent inspection company to perform the Dip Test and quality inspection at the Buyer's expense.

Step 7: Loading Authorization

After a successful inspection, the Seller issues the Notice of Readiness (NOR) and authorizes loading at the agreed terminal.

Step 8: Payment

The Buyer remits payment by MT103 wire transfer in accordance with the SPA.

Step 9: Title Transfer and Loading

Upon confirmation of payment:

- Ownership of the cargo is transferred to the Buyer.
- The cargo is loaded onto the Buyer's nominated vessel under FOB Incoterms® 2020.

Step 10: Shipping Documents

The Seller provides:

- Commercial Invoice;
- Bill of Lading;
- Certificate of Origin;
- SGS Final Quantity and Quality Certificate;
- Cargo Manifest;
- Any other documents required by the port authority or customs.

Step 11: Long-Term Cooperation

Upon successful completion of the first shipment, Buyer and Seller may enter into a long-term contract with monthly deliveries.

Delivery Terms: FOB Douala, Cameroon (Incoterms® 2020).

Payment Terms: MT103 Telegraphic Transfer.

Inspection: SGS or another mutually agreed independent inspection company.

Commissions: Payable in accordance with the NCNDA/IMFPA agreement, where applicable.

4. NAIROBI (KENYA) - EAST AFRICA HUB

The Nairobi Hub oversees operations across East Africa.

Core Activities

- Regional fuel distribution.
- Procurement of Gold.
- Procurement of Crude Oil.
- Procurement of LPG.
- Export of regional commodities to the Dubai Headquarters.

Trading Terms

- FOB

Commodity	Trial Quantity	Contract Quantity	Packing	Payment Terms	Fob Price	Commission
EN590 10 ppm Diesel	15000 MT	25000 MT Min	Tank farm Mombasa / Djibouti	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts fob (Italy) En590+USD 100/MT	USD 5/MT -50% Seller side -50% Buyer side
PMS(Gasoline)	15000 MT	25000 MT Min.	Tank farm Mombasa / Djibouti	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts fob (Italy) Gasoline +USD 100/MT	USD 5/MT -50% Seller side -50% Buyer side
AGO(Automotive Gas Oil)	15000 MT	25000 MT Min.	Tank farm Mombasa / Djibouti	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts fob (Italy) GO+USD 100/MT	USD 5/MT -50% Seller side -50% Buyer side

FOB SALES PROCEDURE Mombasa / Djibouti

Products: EN590 10ppm, AGO, Gasoil, PMS, and other petroleum products.

Step 1: Buyer's Inquiry

The Buyer submits:

- ICPO (Irrevocable Corporate Purchase Order);
- Company Profile;
- Certificate of Incorporation;
- Buyer KYC/CIS;
- Tank details (if applicable).

Step 2: Seller's Offer

The Seller issues:

- Soft Corporate Offer (SCO);
- Commercial Invoice (CI).

Step 3: Contract Execution

The Buyer signs and returns the Commercial Invoice.

Both parties execute the Sales and Purchase Agreement (SPA).

Step 4: Seller's Proof of Product

Following the execution of the SPA, the Seller provides, where applicable:

- Authorization to Sell (ATS);
- Authority to Verify (ATV);
- Tank Storage Receipt (TSR);
- Product Passport;
- Certificate of Origin;
- Recent SGS Quality Certificate;
- Injection Report or equivalent terminal documentation.

Step 5: Buyer's Proof of Financial Capability

The Buyer provides one of the following financial instruments issued by a first-class international bank: - Bank Comfort Letter (BCL);

- Proof of Funds (POF);
- Bank Capability Letter;
- Ready, Willing and Able (RWA) Letter;
- Any other mutually accepted proof of financial capability.

Step 6: Dip Test / Inspection

Upon successful verification of the Buyer's financial capability, the Buyer appoints SGS or another mutually agreed independent inspection company to perform the Dip Test and quality inspection at the Buyer's expense.

Step 7: Loading Authorization

After a successful inspection, the Seller issues the Notice of Readiness (NOR) and authorizes loading at the agreed terminal.

Step 8: Payment

The Buyer remits payment by MT103 wire transfer in accordance with the SPA.

Step 9: Title Transfer and Loading

Upon confirmation of payment:

- Ownership of the cargo is transferred to the Buyer.
- The cargo is loaded onto the Buyer's nominated vessel under FOB Incoterms® 2020.

Step 10: Shipping Documents

The Seller provides:

- Commercial Invoice;
- Bill of Lading;
- Certificate of Origin;
- SGS Final Quantity and Quality Certificate;
- Cargo Manifest;
- Any other documents required by the port authority or customs.

Step 11: Long-Term Cooperation

Upon successful completion of the first shipment, Buyer and Seller may enter into a long-term contract with monthly deliveries.

Delivery Terms: FOB Douala, Cameroon (Incoterms® 2020).

Payment Terms: MT103 Telegraphic Transfer.

Inspection: SGS or another mutually agreed independent inspection company.

Commissions: Payable in accordance with the NCNDA/IMFPA agreement, where applicable

5. ROTTERDAM (NETHERLANDS) - EUROPA HUB

Rotterdam is our gateway to the European market for petroleum imports, storage and distribution. Core Activities

- Import.
- Storage.
- Physical trading.
- Distribution across Europe.

Trading Terms

- TTV
- TTT

Commodity	Trial Quantity	Contract Quantity	Packing	Payment Terms	Fob Price	Commission
EN590 10 ppm Diesel	25000 MT	50 000 MT Min	Tank farm	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts FOB Rotterdam EN590 10 ppm Mean – USD 40.00/MT	USD 5/MT -50% Seller side -50% Buyer side
PMS(Gasoline)	15000 MT	30 000 MT Min.	Tank farm	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts FOB Rotterdam Gasoline Mean – USD 40.00/MT	USD 5/MT -50% Seller side -50% Buyer side

FOB TANK-TO-TANK / TANK-TO-VESSEL PROCEDURE

01. Buyer issues ICPO, endorsed by buyer's bank, along with CIS and TSA/CPA.
02. Seller issues SPA (Sales & Purchase Agreement) + CI (Commercial Invoice).
03. Buyer signs the documents and returns them to the seller.
04. Seller's bank sends Proof of Product (POP) to the buyer's bank. Buyer's bank has 3 working days to perform due diligence and return Proof of Funds / Solvency (e.g., MT799) to the seller's bank.
05. Seller issues UDTA (Unconditional Delivery & Takeover Agreement) + ATV (Authorization to Verify).
06. Buyer performs Dip Test at the tank.
07. Buyer executes payment via MT103 for the cargo.
08. Seller performs Title Transfer of the product to the buyer.
09. Buyer lifts / collects the cargo from the tank.
09. Commissions are paid to intermediaries according to the agreed schedule.

6. JURONG (SINGAPORE) - ASIA HUB

The Jurong Hub manages the Group's commercial activities throughout Asia.

Core Activities

- Import.
- Storage.
- Regional trading.
- Distribution throughout Asia.

Trading Terms

- TTV
- TTT

Commodity	Trial Quantity	Contract Quantity	Packing	Payment Terms	Fob Price	Commission
EN590 10 ppm Diesel	50 000 MT	100 000 MT Min	Tank Farm	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts FOB Singapore EN590 10 ppm Mean – USD 40.00/MT	USD 5/MT -50% Seller side -50% Buyer side
PMS(Gasoline)	25000 MT	50 000 MT Min.	Tank Farm	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts FOB Singapore Gasoline Mean – USD 40.00/MT	USD 5/MT -50% Seller side -50% Buyer side

FOB JURONG, SINGAPORE – SALES PROCEDURE

Products: EN590 10ppm, PMS

Step 1: Buyer Documentation

The Buyer issues:

- ICPO (Irrevocable Corporate Purchase Order);
- Company Profile;
- Certificate of Incorporation;
- Buyer KYC/CIS.

Step 2: Seller's Offer

The Seller issues:

- Soft Corporate Offer (SCO);
- Commercial Invoice (CI).

Step 3: Contract

The Buyer signs and returns the Commercial Invoice.

Both parties execute the Sales and Purchase Agreement (SPA).

Step 4: Seller's Proof of Product

After execution of the SPA, the Seller provides, where applicable:

- Authorization to Sell (ATS);
- Authority to Verify (ATV);
- Tank Storage Receipt (TSR);
- Certificate of Origin;
- Recent SGS Quality Certificate;
- Injection Report;
- Product Passport.

Step 5: Buyer's Proof of Financial Capability

Within the period specified in the SPA, the Buyer shall provide one of the following financial instruments issued by a first-class international bank:

- Bank Comfort Letter (BCL);
- Proof of Funds (POF);
- Bank Capability Letter;
- Ready, Willing and Able (RWA) Letter;
- Any other mutually accepted proof of financial capability.

Step 6: Dip Test

Upon successful verification of the Buyer's financial capability, the Buyer appoints SGS (or another mutually agreed independent inspection company) to perform the Dip Test at the Buyer's expense.

Step 7: Confirmation

Upon successful inspection confirming the quantity and quality of the product, the Seller issues the Notice of Readiness (NOR) and authorizes loading.

Step 8: Payment

The Buyer remits payment by MT103 wire transfer in accordance with the SPA.

Step 9: Title Transfer & Loading

Upon confirmation of payment:

- Ownership of the cargo is transferred to the Buyer;
- The cargo is loaded onto the Buyer's nominated vessel under FOB Incoterms® 2020.

Step 10: Completion

The Seller provides the final shipping documents, including:

- Commercial Invoice;
- Bill of Lading;
- Certificate of Origin;
- SGS Final Certificate;
- Quantity and Quality Certificates;
- Cargo Manifest.

Step 11: Future Business

Following a successful transaction, Buyer and Seller may enter into a long-term annual contract with monthly shipments.

Payment Terms: MT103 Telegraphic Transfer.

Inspection: SGS or another mutually agreed international inspection company.

Delivery Terms: FOB Jurong, Singapore – Incoterms® 2020.

Commission: Payable in accordance with the NCNDA/IMFPA agreement, where applicable.

7. FUJAIRAH (UNITED ARAB EMIRATES) - MIDDLE EAST HUB

Fujairah is a strategic energy hub serving the Middle East and international shipping routes.

Core Activities

- Import.
- Storage.
- International trading.

Commodity	Trial Quantity	Contract Quantity	Packing	Payment Terms	Fob Price	Commission
EN590 10 ppm Diesel	20 000 MT	50 000 MT Min	Tank Farm	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts FOB Fujairah EN590 10 ppm Mean – USD 40.00/MT	USD 5/MT -50% Seller side -50% Buyer side
PMS(Gasoline)	15 000 MT	30 000 MT Min.	Tank Farm	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts FOB Fujairah Gasoline Mean – USD 40.00/MT	USD 5/MT -50% Seller side -50% Buyer side

FOB TANK-TO-TANK / TANK-TO-VESSEL PROCEDURE (FUJAIRAH)

1. Buyer issues ICPO, endorsed by buyer's bank, along with CIS and TSA/CPA.
2. Seller issues SPA (Sales & Purchase Agreement) + CI (Commercial Invoice).
3. Buyer signs the documents and returns them to the seller.
4. Seller's bank sends Proof of Product (POP) to the buyer's bank. Buyer's bank has 3 working days to perform due diligence and return Proof of Funds / Solvency (e.g., MT799) to the seller's bank.
5. Seller issues UDTA (Unconditional Delivery & Takeover Agreement) + ATV (Authorization to Verify).
6. Buyer performs Dip Test at the tank.
7. Buyer executes payment via MT103 for the cargo.
8. Seller performs Title Transfer of the product to the buyer.
9. Buyer lifts / collects the cargo from the tank.
9. Commissions are paid to intermediaries according to the agreed schedule.

8. HOUSTON (USA) - AMERICA HUB

The Houston Hub supports our activities across North and South America.

Core Activities

- Import.
- Storage.
- Regional distribution.
- International trading.

Trading Terms

- TTV
- TTT

Commodity	Trial Quantity	Contract Quantity	Packing	Payment Terms	Fob Price	Commission
EN590 10 ppm Diesel	50 000 MT	100 000 MT Min	Tank farm	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts USGC ULSD Mean less USD 40.00 per Metric Ton (MT)	USD 5/MT -50% Seller side -50% Buyer side
PMS(Gasoline)	30 000 MT	100 000 MT Min.	Tank farm	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED	Platts USGC ULSD Mean less USD 40.00 per Metric Ton (MT)	USD 5/MT -50% Seller side -50% Buyer side

FOB TANK-TO-TANK / TANK-TO-VESSEL PROCEDURE

1. Buyer issues ICPO, endorsed by buyer's bank, along with CIS and TSA/CPA.
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